

15-Step Checklist: PPC Audit



Choose a date range

Download the data

Document your budget

Look at your ad content

Review and revise your landing pages

Check and log your quality score

Assess your keyword targeting

Analyze your click-through and conversion rates

Review your bids

Check your location targeting

Assess the effectiveness of your ad schedule

Compile areas of wasted spend

Double-check your conversion tracking

Conduct a competitor PPC analysis

Evaluate your automated ad campaigns